DFR invests in Rabatex machines for technical textile manufacturing

By Ganesh Kalidas

It is a well-known fact that the textile industry has been in existence in India since ancient times. It is an industry that is intrinsically linked to the traditions and cultures and reflects the diversity of our country. The textile hubs of India are home to a range of segments under them, from hand-woven, which is an unorganized segment on one hand to capital intensive on the other.

One of the segments that has been receiving major attention globally in recent times has been technical textiles. Technical or as it is otherwise known, engineered textiles are defined as products that are used for functional purposes. These textiles have usage in multiple areas, such as aerospace, shipping, sports, agriculture, defense and health care. With the Government of India also taking the right interest in this field, many entrepreneurs are beginning to venture in this territory. One such successful entrepreneur in this line is Mr. Rohan Patel, the Director of DFR Technical Textiles.

Two years ago, this electronics engineer, ventured outside his comfort zone and decided that he wanted to change the face of technical textiles in India. Having had some experience with textiles in a sister firm, he became a one-man army and established DFR Technical Textiles in 2017. The core dealings of this firm are with Filtration Fabric; Solid-Liquid and Solid-Aie separation, and also GeoTech and Industrial Textiles to some extent.

Although only 2 years in the market, DFR has successfully penetrated key global markets. With a clientele that is constantly expanding across countries in the continents of Asia, America and Europe, DFR is already carrying out 30% of its dealings in the export department. Having launched their export department just this year, DFR still has a line-up of potential clients on visits owing to their well-integrated feedback


Mr. Rohan Patel, Director, DFR Technical Textiles

mechanism, brand new machinery and attractive pricing. Most high-end technical textiles for local requirements are internationally imported and this is what DFR is here to change. Although, for a new firm, R&D, as well as trials and errors can be a costly affair, things seem to be looking up for DFR as they steadily gain their return on investment.

DFR has been associated with Rabatex for almost as long as the former has been around. Having just three options for sectional warping machinery purchase, DFR wanted the best for their start-up. Their requirements were very simple, DFR needed machinery which was open to customizations and Rabatex turned out to be just that, along with some more benefits. Not only did a customer enquiry summon interest from the sales representative of Rabatex, the Chief the company, Mr. Harish Panchal, himself visited the DFR headquarters for ensuring unconditional support to this budding venture in technical textiles.

During an exclusive interview to The Textile Magazine, Mr. Patel spoke highly about their association with Rabatex, mentioning: "Despite the daily usage of Rabatex Machinery in DFR, virtually no issues have been encountered by the client so far. In addition to being hassle-free, Rabatex Machinery has also established itself at par with the European counterparts at half the price. The after sales services have always been the unique selling point of Rabatex and it consistently lives up to its reputation. Within a matter of 3 to 4 hours, a technician from Rabatex resolves any issue that may arise with the generally mint conditioned machine."

DFR is a strong believer in the major hustle of the present for no hassle in the future. This is what got them started and this, along with their instant success, is what keeps them going. Mr. Rohan Patel has done his homework and has his role models set in the industry. He looks up to industries and industrialists not with the maximum capital power and resources but with the maximum zeal and foothold and this is how he also aims to catapult his venture into the league of top 10 technical textiles industries in the near future. •