

## Rabatex inks JV with Italian Company to produce Advanced Electric Operated Material Handling / Storage Equipments

Rabatex Industries Pvt Ltd, (RIPL) the Rabatex Group company signed a Joint-Venture agreement with an Italian company - Alexander & Giovannelli Group (AG Group) for the manufacturing and sales of advanced electric operated handling equipments in India. Product Manufactured in India under license agreement and technical know how will be promoted under brand name of " Rabatex - Alexander & Giovannelli Group "

Rabatex has now strengthened their manufacturing capacities with full technical support and know-how from AG Group to produce the state of the arts weaving transportation trolleys in India. AG Group will continue to sell trolleys in the European market and Rabatex will take care of sales in the rest of world including India.



( from Left , Mr Sandip Panchal , Executive Director of Rabatex Industries Pvt Ltd and Mr. Luca Giovannelli CEO of Alexander and Giovannelli Group srl - Italy )

The AG Group currently offers almost all types of electric trolleys for weaving room. Now instead of manufacturing these trolleys in Italy, they will use Rabatex facilities to manufacture all the equipment in India, maintaining the quality and production standards of AG Group.



Warp Beam Carrier



Cloth Roll Carrier



Top Beam Carrier

ALEXANDER & GIOVANNELLI  
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“The main reason for tying up with Rabatex is to use their world class manufacturing facilities and expertise and to reduce the production costs and thereby offer products with the most competitive prices in the world market. The supply from India will surely shorten the delivery time to supply to India and other Asian countries. We hope to have progressive association and partnership with the Rabatex Group,” said by Mr Luca Giovanelli, Director at Alexander & Giovanelli Group. Mr Sandeep Panchal of Rabatex Group added that “Rabatex also produces mechanical trolleys and looking to the demands of automated equipment may ease the operation with lesser operational cost at weaving department by way of enhancing productivity and reduced downtimes. At the same time, the electrical trolleys equipped with several safety features, so the chances of accidents will be minimized”

This JV will compliment Rabatex in offering complete range of material handling equipment of textile industry i.e. the mechanical trolleys and electric operated trolleys. Rabatex is well established in India and world market with more than 5000 trolleys working successfully in all the leading textile mills. With textile mills moving towards automated technologies, Rabatex foresees a good demand for the electrical operated trolleys and this will increase their market share for trolleys in India and 28 other countries.

Mr Luca Giovanelli also wants to explore a new concept of renting trolleys to mills. Under the concept, Alexander & Giovanelli Group will rent the trolleys to the mills and will also be responsible for upkeep of these trolleys. This will also ensure that the trolleys are always maintained as per the strict European safety standards. The whole arrangement will be most cost effective for the mills. The company would be the first to start the renting service

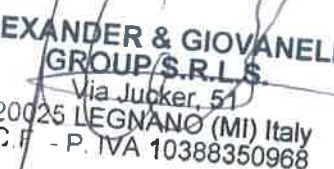
**About Rabatex Industries Pvt Ltd:**

Group Company of Rabatex Industries set up in 1962, the vision and mission of Rabatex has always been to develop the advanced technology in textile machinery through its passionate R&D team to offer textile industry a state-of-the-art machinery and equipment. This has resulted in acceptance of Rabatex technologies in 28 countries.

Looking to diversified manufacturing, Rabatex Industries Pvt Ltd is now focusing on Material Handling and Storage Solution Equipment. Rabatex is also aiming for more technical tie up in this field in the coming years.

Recently, Rabatex Industries have also signed JVA with world renowned KARL MAYER for manufacturing of warp preparation machinery in India.

For more information please visit <http://www.rabatex.com/>

  
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**About Alexander & Giovanelli Group:**

Alexander & Giovanelli Group was born from the partnership of the historic Giovanelli Group founded in 1917 and Innovation and cutting-edge technology of the Alexander brand founded in 2004. They design, build and install systems for textile machinery as well as advanced material handling and storage equipment. Group is constantly developing and producing machines and equipment with quality materials from Europe, combining technology and tradition, they grown to in the modern and seamless progressive way. The teal strength of this group is the centenary family's experience in this sector and the constant commitment, dedication. respect and care for details that make what they do unique.

For more information please visit <http://www.giovanelli.com/index.cfm?lang=en>

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